

## **The Effect of the Business Cycle at College Graduation on Fertility**

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### **Abstract**

We study whether the business cycle at college graduation affects fertility decisions among university graduates in the years after graduation. Do graduates postpone parenthood when entering the labor market in economically bad times or do they use an economic downturn to start a family? We answer this question using German survey data of the National Educational Panel Study (NEPS) covering a long observation period of over 30 years. We use duration analysis and estimate the effect of graduating in a downturn on entering the first parenthood. We find that the business cycle at graduation affects female fertility but not male fertility. Graduating in a downturn increases the transition rate to the first pregnancy among women significantly. The effect is strongest in the years two to four after graduation and then decreases over time.

Keywords: Business cycle, fertility, duration analysis

JEL codes: D10, J10, J13

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## **Introduction**

Knowing about potential long-lasting effects of economic downturns has become even more important since the Great Recession hit the global economy in late 2008. Research shows that recessions can have long-lasting effects for different socio-economic groups. Not only do more individuals lose their job in a recession, but also long-run adverse effects of job loss on earnings during recessions are stronger than if one loses a job in better times (Davis and von Wachter 2011). Among young individuals a recession can weaken the labor market entry position: Oreopoulos, von Wachter and Heisz (2012) show that graduation in an economic downturn reduces future earnings among male graduates. Moreover, Leist, Hessel and Avendano (2013) find that economic recessions during working age come along with lower cognitive functioning in older age, possibly through more unfavorable labor market trajectories. Further, a recession at birth and during childhood affects individual mortality later in life (e.g., van den Berg, Lindeboom and Portrait 2006) and on the macro level recessions are also accompanied by lower average fertility (e.g., Goldstein et al. 2013).

The effect of economic conditions on fertility differs between socio-economic groups, because some groups are more likely hit by a downturn than others (Goldstein et al. 2013; Kreyenfeld and Andersson 2013; Sobotka, Skirbekk and Philipov 2011) or respond differently to economic shocks. For instance, more highly educated might postpone fertility due to an economic downturn because they are more afraid of losing their jobs than the less educated. As a result, a recession may widen the socioeconomic gap in fertility by reducing birth rates among better educated (Sobotka et al. 2011). Thus, while economic downturns are found to influence economic and demographic outcomes, more research on subgroup specific responses is needed to understand the mechanisms how they affect individual behavior.

We study the effect of graduating in a recession on fertility among college graduates in Germany. Graduating in a recession might influence family formation decisions, for example, by affecting the income situation. Indeed most of the studies on the effects of the business cycle at graduating focus on labor market outcomes. For example, Oreopoulos et al. (2012), Altonji, Kahn and Speer (2013) or Kahn (2010) find significant adverse effects on earnings or job quality among male college graduates in North America. Recent evidence exploiting exogenous income shocks suggests a positive effect of income on fertility (Black et al. 2013; Lindo 2010). Thus, income insecurity induced by graduating in a recession might lead to a fertility postponement among graduates. However, evidence on the relationship between labor market entry conditions and parenthood is scarce. Hershbein (2012) does not find graduating from high school in a recession to affect the childbirth probability among women or men,

though both sexes experience a temporary wage loss by leaving high school in a recession. Wolbers (2007) investigates the relationship between employment security and family formation of tertiary education graduates in different European countries in a cross-national perspective. He finds that high unemployment among graduates is associated with a lower likelihood of leaving the parental home, getting married and becoming parents. Hashimoto and Kondo (2012) find a recession at labor market entry to decrease fertility among less-educated Japanese women, and at the same time to increase fertility among the higher educated ones. Kondo (2012) finds that bad labor market conditions for women relative to men between the ages of 18 and 20 years accelerate the entry into marriage and to fertility among women. Further, marriage status and fertility at age 35 are not significantly affected by experiencing a recession between age 18 and 20. Recent evidence also shows that graduating in a recession affects health (Hessel and Avendano 2013; Maclean 2013). In sum, a growing number of studies addresses how the business cycle at labor market entry affects individual life courses, but the evidence on its effects on fertility is sparse and the results are mixed.

To our knowledge, ours is the first study to analyze the effect of graduating in a downturn on fertility using variation in the business cycle over a long period focusing on college graduates. College graduates are a group of young and highly-educated individuals at the beginning of their careers, who have not reached their social status in permanent employment yet. Bad labor market prospects decrease their job opportunities and increase economic and employment uncertainty and, as a consequence, fertility decisions may be postponed. Alternatively, bad labor market prospects at graduation might even increase fertility through decreased opportunity costs of having a child. Overall, theory cannot make a clear prediction on the sign of the effect.

Studying college graduates' fertility is important, because participation in higher education increased rapidly over the past years in all OECD countries (OECD 2013), but women with higher education have fewer children than the less educated (d'Addio and Mira d'Ercole 2005). In Germany, where low fertility is not a new phenomenon, the birth rate has been below the replacement level for several decades and the total fertility rate decreased to 1.4 in 2010 (Federal Statistical Office of Germany 2013b). Also in Germany, fertility is lowest among the highly educated women who have the lowest average number of children and stay most often childless (Federal Statistical Office of Germany 2013a). Particularly because women have overtaken men in participation in tertiary education in recent years (OECD 2008), these are alarming facts. We shed light on the question whether college graduates' fertility decisions depend on economic conditions at college graduation.

Because the response to graduating in a recession may also depend on social policies, it is important to enrich the literature with evidence from different countries. Social policies targeted to families with small children are neither the least nor the most generous in Germany compared to other countries: concerning generosity with respect to family relevant policies like public child care provision, family leave policy and working time regulation, Gornick and Meyer (2003) classify Germany as ranging in the middle group of countries between the Nordic countries (more generous) and the US and other English speaking countries (less generous).

Our study is also related to the literature on the relationship between the business cycle and fertility. So far, that relationship has been documented primarily on the macro level. Most of the recent evidence suggests a pro-cyclical pattern of fertility, i.e. birth rates decrease as economic conditions worsen (e.g., Adsera 2005b; Goldstein et al. 2013; Karaman Örsal and Goldstein 2010; Sobotka et al. 2011 for an overview). Our study sheds light on the effects of the business cycle on fertility decisions from a micro perspective.

We use survey data from the National Educational Panel Study (NEPS) to answer the question whether bad labor market prospects at graduation affect fertility decisions after graduation. We do not only consider the timing of the first birth but also the number of children at different ages. Covering a long period of over 30 years, we investigate the impact of the business cycle in the year of college graduation on the (partner's) probability of becoming pregnant in the years after graduation.

We find that a downturn in the business cycle at graduation accelerates the transition rate to the first pregnancy among female graduates significantly. The effect is strongest in the years two to four after graduation and then decreases over time. In contrast, transitions to fatherhood are not affected by the business cycle at graduation. Finally, we show that on average every fourth “unlucky” woman in our sample who graduated in a downturn had one more child at the age of 45 years compared to the “luckier” counterpart who left college in economically better times.

### **Theoretical Considerations: Economic Conditions and Fertility**

Malthus (1798) stated that fertility needs a secure economic foundation. Since economic circumstances form the basic conditions for life, studying the role of economic conditions for fertility has a long tradition. Economic recessions lead to more fragile labor market conditions, which come along with lower job stability, higher unemployment and lower labor demand. In other words, for individuals economic recessions imply less income and more

uncertainty about their future employment and income situation. For example, Hofmann and Hohmeyer (2013) show that perceived economic uncertainty (caused by a labor market reform) leads to fertility postponement among couples in Germany. However, whether economic downturns decrease or increase fertility is an open question. On the one hand, economic downturns reduce earnings (see, e.g., Davis and von Wachter 2011; Schmieder, Wachter and Bender 2010 for evidence on the adverse effects of job loss in recessions) and are thus likely to have a negative effect on the demand for children (income effect). On the other hand, fertility often comes along with lower earnings, particularly for women. These foregone earnings are lower during economic recessions than in better times because earnings opportunities worsen in recessions. Therefore, the opportunity costs of having children are lower during recessions. Thus, economic downturns can also have a positive effect on fertility (substitution effect). While most of the recent empirical studies suggest a pro-cyclical pattern of fertility, the effect of economic conditions on fertility depends on the subgroup and circumstances, and likely varies by educational attainment (see, e.g., Goldstein et al. 2013; Sobotka et al. 2011). As our sample consists of college graduates, we are studying a group of comparatively young and highly-educated individuals. Theoretically, their response to economic downturns is not straightforward because there are several reasons arguing for a decrease in fertility as well as several reasons why they should increase their fertility in response to an economic downturn.

For three reasons this group may respond to economic downturns by *decreasing* fertility. First, graduates usually are labor market outsiders without substantial labor market experience: They do not have a job before graduation but usually first have to find one (Wolbers 2007). During recessions it will take a graduate longer to find a job, but once having eventually found a job, it will be more often temporary and less secure than jobs of individuals with longer tenure. Therefore, graduates might intend to find a stable job first, to which they can return after parental leave, before becoming pregnant. Leaving the labor market outsiders position behind will take longer during a recession and, thus, it makes a postponement of fertility decisions likely. Second, college graduates are usually young enough to have some scope for postponing fertility decisions. Third, forward-looking individuals will take reduced flexibility due to children (e.g., regarding regional mobility or working time) into account and, as a consequence, they expect job opportunities to become less. Highly-educated individuals, in particular, are likely to show a high labor force attachment and should thus react rather sensitively to losing job opportunities due to childrearing. Empirical evidence shows that higher-educated individuals respond to

unemployment (e.g., Kreyenfeld 2010; Kreyenfeld and Andersson 2013) or to a job loss due to plant closure (Del Bono, Weber and Winter-Ebmer 2012) with a (temporary) reduction in fertility.

However, other reasons may lead to no response or even an *increase* of fertility due to graduating in a recession. First, highly-skilled individuals are often less hit by economic downswings because jobs for the low-skilled are often affected first (Sobotka et al. 2011). Second, recent research finds that bad labor market entry conditions of college graduates have persistent negative effects on career outcomes, such as earnings and wages (see Altonji et al. 2013; Kahn 2010; Oreopoulos et al. 2012). One explanation is that unlucky graduates start to work for lower paying employers (Oreopoulos et al. 2012). Therefore, to circumvent bad labor market conditions, postponing labor market entry through fertility might be an option. Third, opportunity costs of children for highly educated individuals are high, but lower in bad economic conditions, when the labor demand is lower and graduates do not have to fear losing job opportunities. Lower opportunity costs particularly hold for women who were the persons mainly responsible for childrearing in our observation period. Lower opportunity costs also hold for individuals who do not (yet) hold a job, because finding a job in a recession is harder than in a boom.

Taken together, the overall effect of economic conditions on fertility decisions of graduates is unclear a priori. For men, for whom opportunity costs of children are on average smaller than for women, the negative effects of economic downturns on the transition to parenthood could outweigh the positive effects. Therefore, a pro-cyclical effect of fertility for men is likely. For women, the effect is less clear given the reduced opportunity costs of child rearing in recessions.

Besides the main effect of graduating in an economic downturn on fertility, we expect some effect heterogeneity. First, the effect of economic conditions on the timing of parenthood may depend on the duration that has passed after graduation. On the one hand, the effect could increase over time, e.g., if the labor market performance increasingly worsens due to a bad career start. Alternatively, the effect may as well be stronger in the first years after graduation and then diminish over time. As some previous studies (e.g., Oreopoulos et al. 2012) suggest that the effects of labor market entry conditions fade away after several years, we would assume that fertility effects become also weaker.

Second, there might be effect heterogeneity by birth cohort. Our long observation period of over 30 years covers socioeconomic change including an increase of the share of women graduating from college. As a result, the selection of female graduates may have changed and,

therefore, the effect of a recession at graduation on fertility may vary by birth cohort. Furthermore, the role of women in the labor market has changed considerably, e.g., female employment increased and the male breadwinner model has become less predominant. Thus, economic conditions affecting the labor market situation of women might have become more important for their fertility decisions. Because of their increased participation in the labor market, we expect later born cohorts to have a stronger fertility response to graduating in a recession than earlier born cohorts (see Goldin 2004 for the US; Konietzka and Kreyenfeld 2010 for Germany).

A final aspect we want to address is whether potential tempo effects translate into a quantum effect of fertility. Even if individuals postpone their fertility decisions in response to bad economic conditions, this does not necessarily imply that they will have less children in the end, especially when economic recessions are of short duration (Sobotka et al. 2011). Testa and Basten (2012) find lifetime fertility intentions to decrease during the Great Recession in Europe. Thus, a bad economy at recession might have a quantum effect on fertility.

## **Data and Method**

### *Data*

We use data from the National Educational Panel Study (NEPS).<sup>1</sup> The NEPS has been initiated to study the determinants and the consequences of education on the individual level. The NEPS data are a combination of six panel cohorts that start at different stages of life and are followed over time. We use the adult sample (Starting Cohort 6 – Adults -Adult Education and Lifelong Learning, doi:10.5157/NEPS:SC6:3.0.0.) in our analysis (see Blossfeld, von Maurice and Schneider 2011 for further information on the NEPS). The NEPS data have the advantage of providing a long observation period (covering college graduates between 1970 and 2008) as well as very detailed information on the educational attainment and educational history of individuals.

We are interested in the labor market prospects in the year of graduation. We use the unemployment rate (provided by the German Federal Employment Agency) to calculate the business cycle indicator. One might want to compare graduates of years with high unemployment to graduates of years with a low unemployment rate. This approach, however, will not identify the effect of interest, because a period of low unemployment rate - as in

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<sup>1</sup> The NEPS data collection is part of the Framework Program for the Promotion of Empirical Educational Research, funded by the German Federal Ministry of Education and Research and supported by the Federal States.

Germany in the 1960s and beginning of the 1970s - may be accompanied by period specific factors, such as social norms, which we will refer to as secular trends. To disentangle secular trends from cyclical variation of the unemployment rate, we applied the Hodrick-Prescott filter as van den Berg et al. (2006), which decomposes the unemployment rate into a trend and a cyclical component (see Figure 1).<sup>2</sup> Over our observation period (from 1970 until 2009), we observe an extreme increase of the trend of unemployment rate from below 3 percent in the early 1970s to above 12 percent in the late 1990s and early 2000s. However, we are most interested in the effect of the cyclical component of the unemployment rate (in the year of graduation) on fertility, which we will exploit in our empirical analysis below. Because we are interested in cyclical variation, we built a dummy variable being one if the unemployment rate in a given year is above its trend (*downturn*). Figure 1 also shows that over the past 50 years each decade experienced years of economic downturns.

*Figure 1 about here*

The NEPS data we use only contain information on the country of graduation but not on the federal state. Thus, our identification solely relies on variation of the economic conditions at graduation over time. Although an analysis that uses variation over time *and* space can be very powerful, for the following three reasons we believe that our empirical design nevertheless allows us drawing conclusions on the effect of interest. First, as described above, in our application, national time trends are accounted for by disentangling the cyclical component of the unemployment rate from its trend component. Thus, any differences in fertility between graduates that our model attributes to the business cycle cannot be explained by time trends. Second, although Figure A.1 suggests some subnational heterogeneity of the business cycle, once accounting for state population sizes, Figure A.2 shows that in many years a clear majority of the population experienced either a downturn or an upturn. We present a robustness check below using an average of the business cycle indicators on the state level weighted by state population size (as plotted in Figure A.2). Finally, we expect the national economic condition to be more relevant to college graduates than regional conditions. For example, Wozniak (2010) shows that college graduates in the U.S. are geographically more mobile than less-educated individuals and are more likely to migrate in response to regional labor market shocks. These results suggest that it is rather the national economy than the regional that matters for highly qualified individuals. Analyzing regional mobility of individuals who graduated from a German university in 2007, Krabel and Flöther (2012)

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<sup>2</sup> We calculate the Hodrick-Prescott filtered time unemployment time series using a tool provided by Yvan Lengwiler (University of Basle).



found that around two out of five graduates left the state and— although the regional business cycle was not explicitly analyzed - that regional characteristics such as urbanization and wage level affected mobility choices. Kahn (2010) and Oreopoulos et al. (2012) use the regional as well as the national unemployment rate in their analyses. Oreopoulos et al. (2012) find their results to be robust towards the use of the regional or the national unemployment rate. Kahn (2010) finds more significant effects in the national regressions than in the state regressions (with the exception of the instrumented state wage regressions). These results also suggest that local shocks to some extent are absorbed by migration and that it is rather the national economy than the regional that affects labor market outcomes among college graduates.

Out of 11,932 individuals in the NEPS adult sample we kept 3,075 graduates with a degree from a university or an applied university. We dropped 594 individuals (around 19 percent of the graduate sample) who started their studies before 1991 and were born in East Germany. We dropped 371 individuals (around 12 percent of the graduate sample) who already had at least one child when they graduated, and 39 individuals of whom either year of birth or start of studies was missing, or who had ambiguous information on education. We excluded 93 individuals without German citizenship who were more likely to have graduated outside Germany than German citizens were. We dropped 92 individuals who were interviewed in the year of graduation or the year to ensure that pregnancies were recorded (by corresponding births). We dropped 8 individuals who were born after 1985 to exclude very small birth cohorts and 79 individuals who graduated before 1970 or after 2008 to avoid small graduation cohorts in our data. Finally, to reduce heterogeneity we dropped 53 individuals whose (partners') pregnancy started in the year of graduation and 113 individuals who were either younger than 22 years or older than 35 years at graduation. Our final sample contains 701 women and 952 men. In our main specification we control for age, a dummy for East Germany (after 1990), and the type of degree achieved (university or university of applied science). We present results separately for men and women. Our main outcome of interest is the duration from graduation until the first pregnancy and we right-censor the durations at age 45. We build the month of conception by subtracting nine months from the month of birth.

### *Method*

In the main part of the empirical analysis we use duration analysis to estimate the causal effect of graduating in an economic downturn on the transition to first parenthood. Duration analysis is often used to model the transition rate to parenthood (Adsera 2005a; Hashimoto and Kondo 2012; Skirbekk, Kohler and Prskawetz 2004). We use a discrete time proportional

hazard model with unobserved heterogeneity where the hazard rate of individual  $i$  in year  $t$  is given by:

$$h_{it} = \Pr(T_i = t | T_i \geq t) = f(\beta_0, X_i, DT_{grad}, yafter_t, v_i)$$

with  $T_i$  being the duration (in years) from the year of graduation to transition of the first own or partner's pregnancy for women and men, respectively. The hazard rate  $h_{it}$  is defined as the probability of becoming pregnant in year  $t$  conditional on not having become a parent before. We model  $h_{it}$  as being a function of the baseline hazard  $\beta_0$ , of observed characteristics  $X$ , of an indicator of having graduated in an economic downturn ( $DT_{grad}$ ), of a time-varying variable measuring the (log) years after graduation ( $yafter_t$ ), and of unobserved time-constant heterogeneity ( $v_i$ ). In our application we can imagine  $v$  to capture, e.g., family or career orientation. Note that allowing for unobserved heterogeneity is important, because dynamic sorting over time will reduce the sample in later years to those who have decided against having children in earlier years. Thus, in later years individuals who never wanted children will be overrepresented. Because the desire to become a parent is an unobserved variable in our data, dynamic sorting may lead to biased estimates not only of the duration dependence parameters, but potentially of all other variables in the model (see van den Berg 2001).

We estimate  $h_{it}$  using a complementary logit model with the unobserved heterogeneity specified as  $z$  mass points ( $\mu_z$ ) as suggested by Heckman and Singer (1984):

$$h_{it} = 1 - \exp(-\exp(\mu_z + \beta_0 + \beta_1 X_{1i} + \beta_2 X_{2t} + \delta DT_{gradt} + \gamma \log(yafter_t)))$$

$\beta_0$  is the baseline hazard parameter,  $\beta_1$  and  $\beta_2$  are coefficients vectors of the control variables and  $\gamma$  is the duration dependence parameter. The probability ( $p_z$ ) of belonging to group  $\mu_z$  is specified using a multinomial logit model.

Note that besides log age,  $X_1$  contains the trend of the unemployment rate at graduation, age at graduation (squared), a dummy variable for East Germany and graduation at a university. To control for the contemporary business cycle,  $X_2$  contains the trend of the unemployment rate in year  $t$  and a dummy indicator on whether year  $t$  experiences an economic downturn. We include further individual specific control variables as a sensitivity check and present the results below. The coefficient of interest is  $\delta$ .  $\delta$  identifies the effect of the downturn at graduation on the transition rate to the first child. We will also refer to  $\delta$  as the treatment effect.

To yield an unbiased estimate of  $\delta$ , we have to assume that the business cycle in the year of graduation is exogenous to the fertility decision. In other words, we assume that there is no unobserved heterogeneity between graduation cohorts. Because individuals can time

their exit from university to a certain degree this assumption may be threatened. Specifically, for the following three reasons unobserved heterogeneity between cohorts could arise: First, individuals may time their exit from university according to their fertility plans which will influence the year in which they graduate. If individuals do so, then  $\delta$  will still be unbiased if they do *not* take into account their labor market opportunities, i.e. if they plan finishing their degree earlier or later according to their fertility plans but independently of the labor market situation. Second, booms and busts may absorb different individuals from universities. On the one hand, for instance, ambitious individuals may speed up studies at the beginning of a boom to enter the labor market when prospects are good. Thus, when the economy begins to enter a downturn most ambitious (mature) students will have left university and this might leave less ambitious individuals leaving in a downturn. On the other hand, individuals may as well postpone their exit from university in a downturn aiming at entering the labor market in more prosperous times. Yet,  $\delta$  will only be biased if these considerations are taken jointly with fertility decisions or if unobserved variables influence both the graduation timing decision and the fertility decision. One potential candidate for such an unobserved variable could be *career orientation* and we will return to this threat to validity below. Third, downturns may even influence college entry decisions. This may also lead to unobserved differences between graduation cohorts (and thus to a biased estimate of  $\delta$ ) if the college entry year determines the year of graduation, for example by a predetermined study curriculum. Nevertheless, because at the time of college entry individuals cannot foresee the business cycle at graduation, such differences between cohorts arising from selective college entry are most unlikely correlated with later life fertility behavior. Thus, it is not plausible that selective college entry will bias our estimates of  $\delta$ .

To assess our assumption of homogeneity of the graduation cohorts, below we show that the downturn cohorts do not statistically differ from their luckier counterparts in terms of several relevant variables including duration of studies and high school graduation degree. Furthermore, following Oreopoulos, von Wachter and Heisz (2008) we will present a sensitivity analysis using the business cycle of the predicted year of graduation to assess whether selective college graduation might bias our results.

The results of the duration analysis will shed light on the question whether graduation in a downturn affects the transition rate to the first pregnancy. To investigate whether graduation in a downturn affects the number of children, i.e. to assess the quantum effect, we will also estimate regression models using the number of children as dependent variables. We report bootstrapped standard errors stratified by year of graduation and clustered by individuals.

## Results

Before we turn to the estimation results we present selected descriptive statistics and we will provide evidence that those individuals who graduate in an economic downturn do not differ systematically from those not graduating in an economic downturn to strengthen our line of argumentation that graduating in a recession is an exogenous event.

### *Descriptive Statistics*

In our sample women were on average 24.9 and men 25.8 years old when they graduated (Table 1). This – statistically significant - difference is probably because of military or social service which was compulsory for young men but not for women and lasted between 9 and 20 months during our observation period. Only a small part of the sample graduated in East Germany (after 1990; remember that we drop East German graduates before 1991): 2.0 percent of the female and 1.4 percent of the male sample. 67.2 percent of the observed women and 58.2 percent of the observed men graduated from a university as opposed to an applied science university (which is the reference category). The trend unemployment rate was 9 percent on average in the years in which women in our sample graduated and slightly, but statistically significantly, lower (8.6 percent) in the years men left university. However, this difference seems to be driven by cohort effects (not shown): in earlier years of our observation period, when the unemployment rate was lower, more men than women graduated from university. Around 55 percent of our sample graduated in a downturn.

*Table 1 about here*

Figure 2 depicts the cumulated transition rate to the first child by treatment status. The graphs show that the cumulated transition rate among treated women is outside the 95 percent confidence bounds of the rate among untreated women, suggesting that women who graduate in a downturn have a significantly higher fertility over several years after graduation. In contrast, treated males cumulated transition rate to fatherhood is below that of their untreated counterparts. However, these differences are not statistically significant.

*Figure 2 about here*

### *Selectivity of the Year of Graduation*

We present t-tests of differences of means between treatment and control groups to test for selectivity of the year of graduation. The results listed in Table 2 show that individuals who received their degree in a downturn do not differ significantly from their counterparts who graduated in economically better times in terms of age at start of studies, duration of studies, field of studies, parental profession, and high school diploma GPA. Among the treated we find significantly more women with a university degree than among the controls. Given that students at universities can time their year of graduation more flexibly than students at applied universities, this correlation is somewhat surprising. However, note, first, that even with random assignment the likelihood of balancing all observed variables is not zero and, second, we will control for differences between graduates from universities and graduates from applied universities in our estimations below. In sum, we are confident that the assumption of (conditional) exogeneity of the business cycle in the year of graduation holds.

*Table 2 about here*

### *Estimation Results*

Turning to the estimation results our first finding is that women have a significantly higher transition rate to a pregnancy if they graduate in a year of an economic downturn than if they had graduated in an economically more prosperous year. The effect amounts to a 67.5 percent  $((\exp(0.516)-1)*100)$  increase of the transition rate to the first pregnancy. The second result is that men do not respond to the business cycle in terms of their fatherhood timing. Furthermore, in the style of a pseudo treatment analysis we tested whether any of the business cycles in the six years around graduation (from two years before until three years after) affected the transition rate into the first pregnancy. We neither expected the business cycle before graduation to affect fertility after graduation, nor did we expect the business cycle in later years after graduation to affect fertility because individuals will have chosen different career paths already in the first few years after graduation. Results are presented in Table A.1 for women and in Table A.2 for men. In line with our expectations we found that for women not only the business cycle in the year of graduation but also the business cycle in the year after graduation influences the fertility probability. In contrast, neither the business cycle before nor after these two years seems to matter regarding the timing of the first pregnancy in our sample. For men, the business cycle in none of the years before or after graduation matters for their fatherhood timing. Overall, we have to reject the hypothesis that men

graduating in an economic downturn postpone fatherhood. However, our results support the hypothesis that for women the opportunity cost effect is more important than for men.

*Table 3 about here*

#### *Time-varying Effect*

The model used so far treated the effect of the business cycle at graduation on fertility as being constant over time since graduation. This may not be a plausible assumption. To relax this assumption empirically and to investigate whether the effect changed over time, we introduced interaction terms between the treatment indicator *downturn* and duration dependence dummy indicators (of 1, 2 to 4, 5 to 7, and 8 and more years after graduation). Results presented in Table 4 show that for men the effect of graduating in a downturn is not significantly different from zero in any of the years. For women, in contrast, the effect of the downturn at graduation on fertility is not significantly different from zero in the first year after graduation. Yet, two to four years after graduation the female treated group has a significantly higher probability of becoming pregnant compared to the controls. This significant effect decreases over time and we do not find treated and control women to differ in their pregnancy rate after seven years after graduation.<sup>3</sup> These findings are robust towards using alternative time intervals (Table A.4).

*Table 4 about here*

#### *Effect heterogeneity between birth cohorts*

Examining a long observation period, we may find that individuals born earlier in our observation period responded differently to labor market prospects at graduation than individuals born in later years. To account for such effect heterogeneity between cohorts, we vary the treatment dummy with two dummies indicating being born before or in 1965, and born after 1965 (using 1965 because it is about the median birth year). The results presented in Table 5 suggest that women born in 1965 or before responded somewhat stronger to an economic downturn at graduation than women born later. Nevertheless, the results of Wald-tests of difference in coefficients do not support the hypothesis that the responses between cohorts are indeed of different sizes. For men, again no significant effects occur for any subgroup.

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<sup>3</sup> We used Wald-Tests to assess differences between coefficients. The results of these tests are presented in Table A.3 and suggest, e.g., that the treatment effect is significantly different in the first year compared to the next interval.

### *Sensitivity*

In this section we will assess the sensitivity of our results and show that our main results are robust towards several checks. Results are presented in the Appendix (Table A.5 and Table A.6). First, we used a predicted year of graduation instead of the observed similarly to Oreopoulos et al. (2008). To predict the year of graduation we used the month of college entry and added five (university) and, respectively, four (applied university) years. Though the coefficient becomes smaller and just misses the 10 percent significance level, our main finding seems qualitatively robust. Second, we dropped individuals who were older than 27 years at graduation to reduce heterogeneity among graduates and we find - though the effect among women decreases – that our main results are robust. Third, we tested whether our results are robust towards different specifications by adding dummies indicating the own professional field and parental professional field (as described in more detail in Table 2), birth cohort dummies (1960s; 1970s and 1980s; with 1940s and 1950s as reference) and the duration of studies. We find that inclusion of these variables does not change the results considerably. Fourth, using the Hodrick-Prescott filter, so far we set lambda parameter equal 100 calculating the trend of the unemployment rate. The results listed in Table 5 show that using lambda parameter of 500 does not affect the results. Fifth, the results are also robust towards using the GDP as a measure of the business cycle. Finally, instead of the downturn indicator based on the national unemployment rate, now we use an average of the downturn indicators on state level weighted by the state population size to approximate the probability of a downturn in the state of graduation. The results do not change considerably.

### *Quantum effect*

Our analysis concentrated on the timing of the first birth so far. Now we turn to the question whether treated individuals had a higher completed fertility to shed light on the quantum fertility effect of graduating in an economic downturn. In this step, we use OLS regressions to estimate the effect of graduation in a downturn on the total number of children born to an individual between college graduation and age 30, 35, 40 and 45 years. We find a significant positive effect of graduating in a downturn on the number of children born to a woman at ages 30 and 45 years, yet, although treated men have on average less children at age 30 than the controls, again we do not find consistent evidence of an effect of graduating in a downturn for men (Table 6). We find the effect for women to be significant at age 30, which is on average five years after graduation. While in the course of their thirties, treated and

control women are not significantly different from each other, at the age of 45 years treated women have on average 0.24 children more than their counterparts who graduated in economically better times. Note, however, that these results are based on the sample of women who had already turned 45 by the time they were interviewed. Therefore, we cannot rule out that this result is driven by cohort differences. Nevertheless, because we found that later born cohorts have a stronger fertility response than earlier cohorts, completed fertility may be affected even more than the results presented in this subsection suggest.

*Table 6 about here*

## **Conclusion**

Graduating from university in a downturn may affect family formation. Because those with tertiary education have on average the fewest children, it is important to understand what is influencing their fertility choices. For women, the theoretical prediction is ambiguous, because economic uncertainty may decrease fertility, or, alternatively, lower opportunity costs may lead to higher fertility. For men, in contrast, we expected a decreased transition to fatherhood due to graduating in a downturn, because of a prevailing effect of higher economic uncertainty. Using survey data from Germany we explored these hypotheses. Germany is an interesting case to study, because birth rates in the past decades were particularly low.

Examining an observation period of over more than 30 years, we apply duration analysis and estimate the effect of graduating in an economic downturn on the transition rate to the first child. We do not find consistent evidence for effects among men. In contrast, women who graduated in a downturn speed up entry into motherhood. This result is qualitatively robust to several sensitivity checks we performed. The differences between unlucky women, i.e. women who graduated in worse economic circumstances, and their luckier counterparts are highest in the years two to four after graduation and fade out after seven years. Furthermore, we found that women born in 1965 and earlier responded somewhat stronger than women born later, but the difference was not statistically significant. We also addressed the quantum effect of graduating in worse times and found that the average number of children born to a woman measured at the age of 45 was 0.24 children higher among the treated than among the untreated for a sample of women who were at least aged 45 by the time of their last interview.

Our findings are qualitatively in line with Kondo (2012) who finds slack labor market conditions in youth for women relative to men to speed up entry into first motherhood. In



contrast to our evidence, she does not find these temporal effects to translate into a quantum effect. The number of children of women by their mid-thirties is not affected. Moreover, our findings are in contrast to Hershbein (2012) who does not find that graduating high school in a recession to affect the first childbirth probability of women in the years after high school graduation. However, whereas he studies high school graduates, in our analysis we focused on college graduates. Hashimoto and Kondo (2012) show that fertility reactions to downturns at the time of labor market entry differ by educational status. Our findings are qualitatively in line with their finding that a recession at labor market entry increases fertility among higher educated women in Japan. The authors assume that for higher-educated women the substitution effect prevails, whereas for the lower-educated the income effect is stronger (where they had found decreased fertility due to a career start in a recession). Future research may shed further light on effect heterogeneity by education to deepen the knowledge on the socio-economic gap in fertility.

Our findings can also be related to the evidence on health effects of leaving school in a recession. Maclean (2013) finds long-term adverse health effects of leaving school in a bad economy for men, whereas women graduating in a recessions show fewer depressive symptoms at age 40. As causal channels behind these findings she assumes that worse career outcomes after leaving school in a bad economy are associated with worse health among men. In contrast, after leaving school in a bad economy, women might reconcile home production and work, what might serve as a protection from career stress leading to bad health. We did not analyze how graduating in a recession affected employment histories, because the information was surveyed retrospectively in our data making measurement errors - especially regarding employment spells that lay far in the past - more likely. It may be a pathway for future research to jointly model labor market status and fertility – potentially based on administrative data - to understand whether women substitute labor supply by home production more likely when they graduate in a recession.

Our results suggest that bad labor market entry opportunities do not only influence the fertility timing among women, but they also have an accumulative effect on completed fertility. Nevertheless, because we could not rule out that these effects on completed fertility were driven by the behavior of older cohorts, readdressing this question when data are available for later born cohorts is another fruitful pathway for future research.

Finally, our findings suggest that highly-qualified labor market entrants do not primarily base their fertility choices upon economic security and income considerations. These results are in contrast, e.g., to findings in Black et al. (2013) and Lindo (2010) who find a positive

income effect on fertility. Our results indicate that female university graduates, instead, rather take advantage of lower opportunity costs in an economic downturn compared to economically more prosperous times and, as a result, speed up transitions to motherhood. What might explain these results? First, compared to other socio-demographic groups, university graduates have a higher expected income and a lower risk of unemployment. Thus, the income effect might be lower among them than among the groups investigated in other studies. Second, country specific social policies might explain why we did not find evidence of an income effect for university graduates in Germany: for example compared to the US, Germany has not only more generous social policies targeted at families with small children (Gornick and Meyer 2003), but also is the unemployment benefit system in Germany more generous than in the US (Martin 1996). These policies might contribute to buffering economic uncertainties that could otherwise reduce fertility.

Our study adds to the yet scarce evidence on the effect of the business cycle at the time of graduation on later life outcomes. Most of the studies, however, focus on young men and on labor market outcomes (e.g., Kahn 2010; Oreopoulos et al. 2012). Our results contribute to a broader understanding of how adverse conditions at career start shape life courses. In sum, we show that high-qualified men do not respond to adverse labor market entry conditions. In contrast, high-qualified women on average have a higher fertility compared to their counterparts who entered the labor market in economically better times.

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## Tables and Figures

*Table 1: Descriptive Statistics of Control Variables*

	Women	Men
Age at graduation (in years)	24.9 (2.3)	25.8 (2.4)
East Germany (in %)	2.0	1.4
University degree (in %)	67.2	58.2
Trend unemployment rate (in %)	9.0 (2.4)	8.6 (2.7)
Downturn at graduation (in %)	57.2	54.9
N	701	955

Notes: Standard deviation of continuous variables in parentheses.

Table 2: Sample Means of Graduation Cohorts by Treatment Status

	Women		P-value of t-test	Men		P-value of t-test
	Treated	Control		Treated	Control	
Duration of studies (in months)	57.47	56.11	.46	59.47	58.35	.50
<i>Own profession:</i>						
Industry	.04	.05	.75	.26	.24	.56
Science and technique	.09	.11	.53	.17	.15	.59
Administration (private sector)	.17	.18	.7	.16	.13	.30
Health, social sector, education	.43	.39	.33	.16	.20	.14
Arts and social science						
<i>Parental profession:</i>						
F: Employee (white collar)	.18	.19	.81	.10	.12	.38
F: Civil servant	.43	.4	.5	.45	.42	.45
F: Self employed	.24	.21	.46	.16	.18	.44
M: Not employed	.19	.23	.19	.19	.19	.84
M: Employee (blue collar)	.34	.30	.26	.29	.29	.99
M: Employee (white collar)	.08	.06	.24	.14	.14	.85
Age at graduation (in years)	.44	.45	.84	.42	.41	.68
University*	25	24.88	.51	25.86	25.71	.35
High School Diploma GPA**	.70	.64	.09	.56	.61	.14
	2.34	2.27	.23	2.3	2.35	.32
N	401	300		524	431	

Notes: \* Reference category: applied university. \*\*Due to missing values sample size reduces to 467 (women) and 566 (men) for t-test of this variable.



Table 3: Effect of Graduation in an Economic Downturn on Timing of First Parenthood

	Women		Men	
	Coeff.	S.E.	Coeff.	S.E.
Downturn	0.516**	(0.162)	-0.036	(0.127)
Trend unemployment rate	-0.061	(0.070)	-0.121*	(0.049)
Current downturn	0.017	(0.078)	0.048	(0.068)
Current trend unemployment rate	-0.024	(0.071)	0.049	(0.052)
Log years after graduation	1.349***	(0.134)	1.123***	(0.090)
Age	1.157†	(0.645)	0.559	(0.432)
Age squared	-0.020	(0.013)	-0.009	(0.008)
East Germany	0.329	(0.596)	0.016	(0.833)
University	0.027	(0.175)	-0.049	(0.135)
Constant	-23.820**	(8.129)	-15.320**	(5.714)
$\mu_2$	4.306***	(1.119)	3.590***	(0.798)
Logit coeff. of $p(\mu_2)$	0.833***	(0.143)	0.799***	(0.149)
BIC		2,961		4,274
AIC		2,881		4,189
N(obs)		701		952
N(years)		5,812		8,422

Notes: Table contains coefficients of discrete time mixed proportional hazard model with unobserved heterogeneity (two mass points). Dependent variable: probability of first pregnancy in year  $t$ . Independent variables measured in year of graduation if not stated otherwise. Bootstrapped standard errors are stratified by year of graduation and clustered by individual.

† $p < .10$ ; \* $p < .05$ ; \*\* $p < .01$ ; \*\*\* $p < .001$

Table 4: Time-varying Effects

	Women		Men	
	Coeff.	S.E.	Coeff.	S.E.
Downturn * year 1	-0.095	(0.242)	-0.133	(0.196)
Downturn * year 2-4	0.674***	(0.152)	0.019	(0.127)
Downturn * year 5-7	0.406†	(0.219)	-0.076	(0.162)
Downturn * year >7	-0.283	(0.325)	0.114	(0.242)
Trend unemployment rate	-0.096	(0.066)	-0.130**	(0.049)
Current trend unemployment rate	0.041	(0.073)	0.058	(0.051)
Current downturn	0.032	(0.077)	0.049	(0.069)
Log years after graduation	1.198***	(0.141)	1.088***	(0.111)
Age	1.019†	(0.594)	0.545	(0.415)
Age squared	-0.018	(0.012)	-0.008	(0.008)
East Germany	0.370	(0.677)	0.014	(0.770)
University	-0.024	(0.154)	-0.039	(0.140)
Constant	-32.986***	(8.110)	-15.061**	(5.461)
$\mu_2$	15.529***	(3.815)	3.567***	(0.239)
Logit coeff. of $p(\mu_2)$	1.116***	(0.182)	0.772***	(0.159)
BIC		2,956		4,299
AIC		2,863		4,194
N(obs)		701		952
N(years)		5,812		8,422

Notes: Table contains coefficients of discrete time mixed proportional hazard model with unobserved heterogeneity (two mass points). Dependent variable: probability of first pregnancy in year  $t$ . Independent variables measured in year of graduation if not stated otherwise. Bootstrapped standard errors are stratified by year of graduation and clustered by individual.

† $p < .10$ ; \* $p < .05$ ; \*\* $p < .01$ ; \*\*\* $p < .001$

Table 5: Effect Heterogeneity between Birth Cohorts

	Women		Men	
	Coeff.	S.E.	Coeff.	S.E.
Downturn * Born $\leq$ 1965	0.632*	(0.284)	0.011	(0.155)
Downturn * Born $>$ 1965	0.371†	(0.214)	-0.127	(0.211)
Born $\leq$ 1965	-0.061	(0.362)	-0.081	(0.278)
Trend unemployment rate	-0.071	(0.086)	-0.125*	(0.059)
Current downturn	-0.002	(0.077)	0.052	(0.052)
Current trend unemployment rate	0.014	(0.078)	0.050	(0.066)
Log years after graduation	1.332***	(0.142)	1.123***	(0.091)
Age	1.247†	(0.673)	0.577	(0.415)
Age squared	-0.022†	(0.013)	-0.009	(0.008)
East Germany	0.402	(0.677)	0.059	(0.742)
University	0.071	(0.170)	-0.053	(0.140)
Constant	-25.073**	(8.519)	-15.491**	(5.450)
$\mu_2$	4.324***	(1.075)	3.578***	(0.251)
Logit coeff. of $p(\mu_2)$	0.841***	(0.151)	0.794***	(0.149)
N(Obs.)	701		952	
N(Years)	5,812		8,422	

Notes: Table contains coefficients of discrete time mixed proportional hazard model with unobserved heterogeneity (two mass points). Dependent variable: probability of first pregnancy in year  $t$ . Independent variables measured in year of graduation if not stated otherwise. Bootstrapped standard errors are stratified by year of graduation and clustered by individual. Results of Wald-Tests (differences between coefficients; their standard errors are in parentheses): Downturn \* Born  $\leq$  1965 vs. Downturn \* Born  $>$  1965: women 0.260 (0.356); men 0.138 (0.256).

† $p < .10$ ; \* $p < .05$ ; \*\* $p < .01$ ; \*\*\* $p < .001$

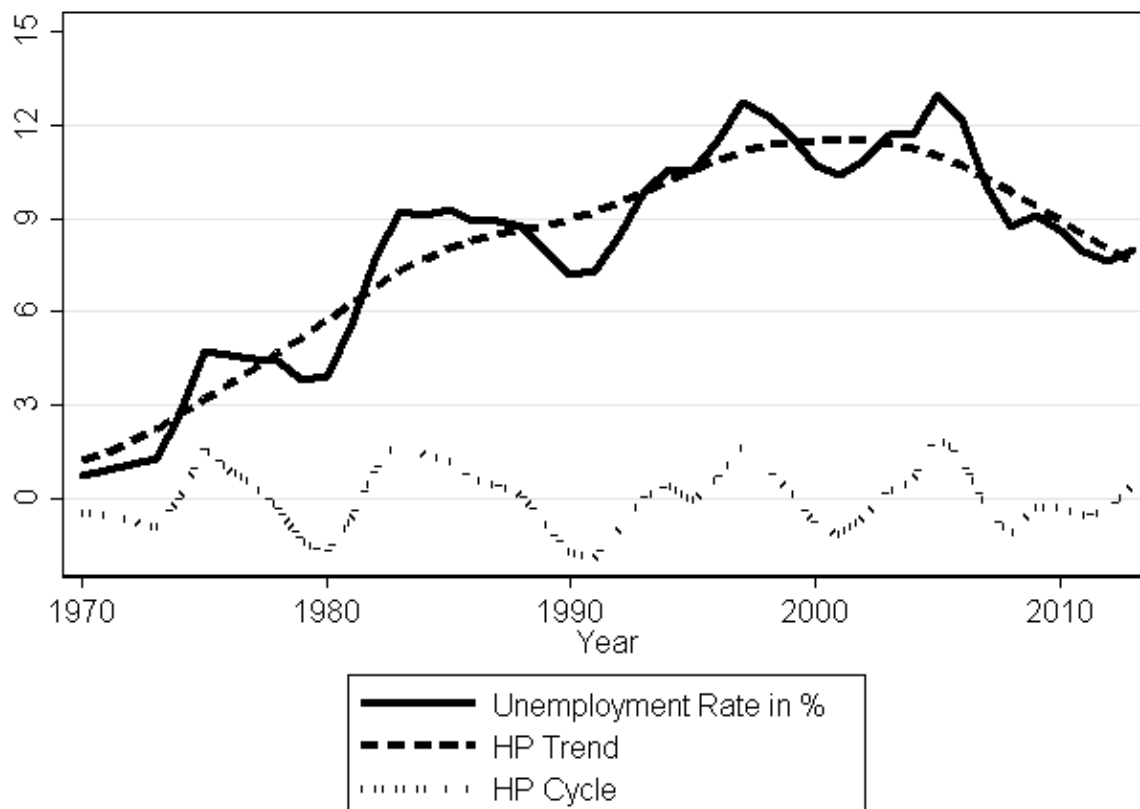
Table 6: Effect of Graduating in a Downturn on Number of Children at Different Ages

Age in years	30		35		40		45	
	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.
Women:	0.167*	(0.064)	0.128	(0.095)	0.144	(0.095)	0.244†	(0.130)
R <sup>2</sup>	0.14		0.123		0.096		0.071	
N(obs)	645		566		472		349	
Men:	-0.088*	(0.035)	0.021	(0.066)	0.065	(0.078)	0.079	(0.086)
R <sup>2</sup>	0.126		0.087		0.058		0.037	
N(obs)	911		825		727		567	

Notes: Table lists coefficient of the dummy variable *downturn* of OLS regressions of number of children born to an individual at a given age. Further control variables (not shown): unemployment rate trend at graduation, age at graduation, age at graduation squared, East Germany, university, professional dummies, graduation decade dummies. Standard errors are clustered by year of graduation.

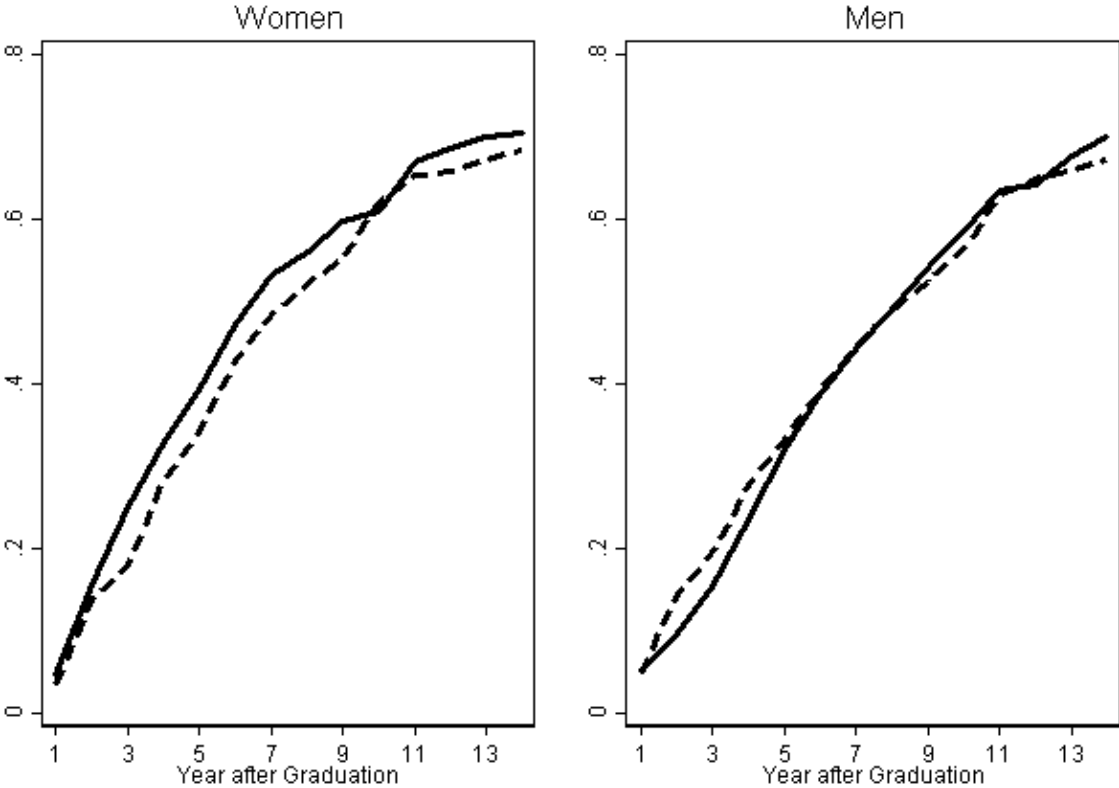
†p < .10; \*p < .05; \*\*p < .01; \*\*\*p < .001

Figure 1: Unemployment rate over time



Notes: Hodrick-Prescott filtered trend (HP trend) and deviation of unemployment from trend (HP cycle).

Figure 2: Transition to First Pregnancy After Graduation: Cumulated Transition Rate by Treatment Status



Notes: Solid (dashed) lines indicate cumulated transition rate to first pregnancy after graduation for treated (controls), with treatment being graduation in a downturn.

Appendix

Table A 1: Effect of Economic Downturn on Fertility (Women) – Different Specifications

	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.
Trend y-2	-0.102†	(0.059)										
Trend y-1			-0.116†	(0.066)								
Trend y					-0.061	(0.070)						
Trend y+1							-0.025	(0.081)				
Trend y+2									0.026	(0.026)		
Trend y+3											0.133	(0.102)
Downturn y-2	0.040	(0.180)										
Downturn y-1			0.172	(0.160)								
Downturn y					0.516**	(0.162)						
Downturn y+1							0.301†	(0.169)				
Downturn y+2									0.109	(0.109)		
Downturn y+3											-0.237	(0.173)
Current downturn	-0.042	(0.080)	-0.027	(0.079)	0.017	(0.078)	-0.018	(0.080)	-0.014	-(0.014)	0.022	(0.079)
Current trend	0.013	(0.070)	0.013	(0.072)	-0.024	(0.071)	-0.045	(0.079)	-0.093	-(0.093)	-0.197*	(0.080)
Log years	1.303***	(0.145)	1.344***	(0.140)	1.349***	(0.134)	1.277***	(0.144)	1.290***	1.290***	1.432***	(0.133)
Age	1.300†	(0.668)	1.286†	(0.686)	1.157†	(0.645)	1.069†	(0.650)	0.940	(0.940)	0.796	(0.705)
Age squared	-0.023†	(0.013)	-0.023†	(0.014)	-0.020	(0.013)	-0.019	(0.013)	-0.017	-(0.017)	-0.014	(0.014)
East Germany	0.541	(0.670)	0.562	(0.666)	0.329	(0.596)	0.458	(0.690)	0.480	(0.480)	0.373	(0.621)
University	0.152	(0.180)	0.173	(0.181)	0.027	(0.175)	0.087	(0.181)	0.036	(0.036)	0.019	(0.176)
Constant	-25.198**	(8.443)	-25.077**	(8.589)	-23.820**	(8.129)	-22.348**	(8.169)	-20.922*	(8.449)	-19.323*	(8.752)
$\mu_2$	4.109*	(1.611)	4.131***	(1.116)	4.306***	(1.119)	4.282**	(1.531)	4.643***	(1.206)	4.787***	(1.153)
logit coeff. of $p(\mu_2)$	0.786***	(0.162)	0.762***	(0.155)	0.833***	(0.143)	0.871***	(0.159)	0.905***	(0.156)	0.870***	(0.142)
BIC	2,974		2,973		2,961		2,970		2,974		2,971	
AIC	2,894		2,893		2,881		2,890		2,894		2,891	
N(years)	5,812		5,812		5,812		5,812		5,812		5,812	
N(obs)	701		701		701		701		701		701	

Notes: Table contains coefficients of discrete time mixed proportional hazard model with unobserved heterogeneity (two mass points). Dependent variable: probability of first pregnancy in year  $t$ . Independent variables measured in year of graduation if not stated otherwise. Trend: trend of unemployment rate. Bootstrapped standard errors are stratified by year of graduation and clustered by individual. † $p < .10$ ; \* $p < .05$ ; \*\* $p < .01$ ; \*\*\* $p < .001$

Table A 2: Effect of Economic Downturn on Fertility (Men) - Different Specifications

	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.
Trend y-2	-0.117**	(0.041)										
Trend y-1			-0.125**	(0.044)								
Trend y					-0.121*	(0.049)						
Trend y+1							-0.102†	(0.055)				
Trend y+2									-0.092	(0.061)		
Trend y+3											-0.093	(0.067)
Downturn y-2	0.176	(0.122)										
Downturn y-1			0.057	(0.127)								
Downturn y					-0.036	(0.127)						
Downturn y+1							-0.140	(0.125)				
Downturn y+2									-0.128	(0.122)		
Downturn y+3											0.018	(0.133)
Current downturn	0.051	(0.069)	0.047	(0.068)	0.048	(0.068)	0.057	(0.068)	0.070	(0.068)	0.071	(0.068)
Current trend	0.050	(0.049)	0.057	(0.050)	0.049	(0.052)	0.026	(0.055)	0.013	(0.057)	0.007	(0.058)
Log years	1.114***	(0.092)	1.117***	(0.090)	1.123***	(0.090)	1.143***	(0.091)	1.165***	(0.091)	1.180***	(0.089)
Age	0.494	(0.419)	0.519	(0.432)	0.559	(0.432)	0.592	(0.430)	0.502	(0.421)	0.555	(0.444)
Age squared	-0.007	(0.008)	-0.008	(0.008)	-0.009	(0.008)	-0.009	(0.008)	-0.008	(0.008)	-0.009	(0.008)
East Germany	-0.046	(0.776)	0.009	(0.816)	0.016	(0.833)	0.044	(0.821)	0.030	(0.784)	-0.026	(0.839)
University	-0.032	(0.135)	-0.044	(0.136)	-0.049	(0.135)	-0.054	(0.134)	-0.035	(0.134)	-0.037	(0.135)
Constant	-14.688**	(5.503)	-14.909**	(5.768)	-15.320**	(5.714)	-15.710**	(5.769)	-14.386*	(5.605)	-15.070*	(5.863)
$\mu_2$	3.603***	(0.525)	3.594***	(0.989)	3.590***	(0.798)	3.641***	(1.082)	3.577***	(0.875)	3.554**	(1.094)
logit coeff. of $p(\mu_2)$	0.809***	(0.141)	0.798***	(0.145)	0.799***	(0.149)	0.819***	(0.150)	0.792***	(0.148)	0.775***	(0.154)
BIC	4,270		4,273		4,274		4,273		4,275		4,277	
AIC	4,186		4,188		4,189		4,189		4,190		4,193	
N(years)	8,422		8,422		8,422		8,422		8,422		8,422	
N(obs)	952		952		952		952		952		952	

Notes: Table contains coefficients of discrete time mixed proportional hazard model with unobserved heterogeneity (two mass points). Dependent variable: probability of first pregnancy in year  $t$ . Independent variables measured in year of graduation if not stated otherwise. Trend: trend of unemployment rate. Bootstrapped standard errors are stratified by year of graduation and clustered by individual. † $p < .10$ ; \* $p < .05$ ; \*\* $p < .01$ ; \*\*\* $p < .001$



Table A 3: Wald-Tests of Differences in Coefficients

	Downturn * year 2-4		Downturn * year 5-7		Downturn * year >7	
	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.
<b>Women</b>						
Downturn * year 1	-0.768**	(0.244)	-0.501†	(0.300)	0.189	(0.381)
Downturn * year 2-4			0.268†	(0.161)	0.957***	(0.276)
Downturn * year 5-7					0.689**	(0.215)
<b>Men</b>						
Downturn * year 1	-0.152	(0.204)	-0.057	(0.235)	-0.247	(0.283)
Downturn * year 2-4			0.095	(0.124)	-0.095	(0.194)
Downturn * year 5-7					-0.190	(0.166)

Notes: Wald-Tests of Differences in Coefficients are based on the model presented in Table 4.  
†p < .10; \*p < .05; \*\*p < .01; \*\*\*p < .001

Table A.4 Sensitivity Analysis: Alternative Time Intervals of Time-varying (TV) Effect of Graduating in a Downturn on Fertility

Model	Women						Men					
	TV-1		TV-2		TV-3		TV-1		TV-2		TV-3	
	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.
Downturn * year 1	-0.063	(0.243)	0.629	(0.386)	0.616	(0.397)	-0.133	(0.197)	-0.136	(0.222)	-0.109	(0.222)
Downturn * year 2-3	0.780***	(0.159)	0.472**	(0.176)			0.004	(0.142)	-0.149	(0.160)		
Downturn * year 4-6	0.417*	(0.187)	0.315†	(0.182)			-0.036	(0.140)	-0.006	(0.140)		
Downturn * year >6	-0.058	(0.326)	0.098	(0.311)			-0.026	(0.220)	0.219	(0.210)		
Downturn * year 2-4					0.448**	(0.162)					-0.099	(0.132)
Downturn * year 5-7					0.299	(0.210)					0.039	(0.162)
Downturn * year >7					-0.031	(0.333)					0.382	(0.245)
Trend	-0.079	(0.069)	-0.197**	(0.064)	-0.210**	(0.068)	-0.124**	(0.047)	-0.213***	(0.051)	-0.233***	(0.051)
Current trend	0.021	(0.073)	0.165*	(0.073)	0.180*	(0.076)	0.054	(0.050)	0.173**	(0.054)	0.192***	(0.054)
Current downturn	0.014	(0.078)	-0.087	(0.081)	-0.074	(0.080)	0.053	(0.069)	0.017	(0.071)	-0.003	(0.072)
Year 2-3			1.938***	(0.345)					1.013***	(0.179)		
Year 4-6			2.279***	(0.350)					1.325***	(0.194)		
Year >6			2.503***	(0.404)					1.488***	(0.251)		
Year 2-4					1.960***	(0.352)					1.096***	(0.172)
Year 5-7					2.406***	(0.373)					1.367***	(0.213)
Year >7					2.446***	(0.428)					1.509***	(0.269)
Log years	1.244***	(0.143)					1.101***	(0.109)				
Age	1.020†	(0.610)	1.020*	(0.515)	1.015*	(0.500)	0.558	(0.417)	0.612	(0.382)	0.572	(0.388)
Age squared	-0.018	(0.012)	-0.018†	(0.010)	-0.018†	(0.010)	-0.009	(0.008)	-0.010	(0.007)	-0.009	(0.007)
East Germany	0.377	(0.574)	0.386	(0.632)	0.391	(0.591)	0.016	(0.751)	-0.013	(0.628)	-0.005	(0.641)
University	-0.023	(0.151)	-0.008	(0.148)	-0.001	(0.148)	-0.049	(0.137)	-0.049	(0.126)	-0.043	(0.129)
Constant	-23.623**	(7.878)	-27.491***	(6.514)	-28.877***	(6.440)	-15.272**	(5.478)	-15.058**	(5.108)	-14.647**	(5.162)
$\mu_2$	6.112*	(2.677)	9.750***	(1.409)	11.188***	(1.560)	3.581***	(0.254)	3.079***	(0.596)	3.169***	(0.366)
logit coeff. of $p(\mu_2)$	1.071***	(0.161)	1.193***	(0.241)	1.211***	(0.285)	0.801***	(0.162)	0.837**	(0.266)	0.807***	(0.235)
BIC	2,969		2,992		2,989		4,301		4,352		4,351	
AIC	2,869		2,879		2,875		4,195		4,232		4,232	
N(Years)	5,812		5,812		5,812		8,422		8,422		8,422	
N(Obs.)	701		701		701		952		952		952	

Notes: Table contains coefficients of discrete time mixed proportional hazard model with unobserved heterogeneity (two mass points). Dependent variable: probability of first pregnancy in year  $t$ . Independent variables measured in year of graduation if not stated otherwise. Trend: trend of unemployment rate. Bootstrapped standard errors are stratified by year of graduation and clustered by individual. \*  $p < .1$ , \*\*  $p < .05$ , \*\*\*  $p < .01$

Table A5: Sensitivity Analyses for Women

Model	S1: Predicted year of graduation		S2: W/o age >27 years at graduation		S3: + control variables		S4: lambda=500		S5: GDP as business cycle measure		S6: downturn indicator based on state business cycle	
	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.
Trend	-0.058	(0.061)	0.018	(0.081)	-0.021	(0.112)	-0.070	(0.076)	-0.001†	(0.000)	-0.087	(0.072)
Downturn	0.231	(0.151)	0.348*	(0.156)	0.575***	(0.173)	0.438**	(0.163)	0.369*	(0.152)	0.469*	(0.192)
Current trend	-0.020	(0.077)	-0.092	(0.093)	-0.038	(0.091)	-0.017	(0.077)	0.004	(0.057)	-0.012	(0.074)
Curr. downt.	-0.012	(0.080)	-0.016	(0.086)	0.028	(0.086)	0.011	(0.076)	-0.019	(0.076)	-0.001	(0.079)
Log years	1.339***	(0.146)	1.360***	(0.158)	1.477***	(0.175)	1.338***	(0.129)	1.320***	(0.123)	1.329***	(0.138)
Age	1.101†	(0.636)	-0.442	(1.717)	1.432*	(0.671)	1.140†	(0.660)	1.202†	(0.628)	1.136†	(0.659)
Age squared	-0.019	(0.013)	0.012	(0.035)	-0.025†	(0.013)	-0.020	(0.013)	-0.021†	(0.012)	-0.020	(0.013)
East Germany	0.470	(0.675)	0.343	(0.664)	0.319	(0.714)	0.332	(0.707)	0.334	(0.598)	0.414	(0.620)
University	0.085	(0.175)	-0.041	(0.203)	0.208	(0.240)	0.062	(0.159)	0.138	(0.166)	0.089	(0.183)
Constant	-22.814**	(8.034)	-4.551	(20.532)	-27.215**	(9.161)	-23.460**	(8.290)	-23.741**	(7.889)	-23.249**	(8.269)
$\mu_2$	4.134*	(2.069)	4.616**	(1.550)	4.253	(3.227)	4.308***	(0.769)	4.264***	(0.932)	4.202**	(1.368)
logit coeff. of $p(\mu_2)$	0.778***	(0.157)	0.985***	(0.170)	0.770***	(0.169)	0.831***	(0.145)	0.827***	(0.143)	0.814***	(0.152)
BIC	2,972		2,671		3,072		2,965		2,964		2,967	
AIC	2,892		2,593		2,899		2,885		2,884		2,887	
N(years)	5,809		5,156		5,809		5,812		5,812		5,812	
N(obs)	700		616		700		701		701		701	

Notes: Table contains coefficients of discrete time mixed proportional hazard model with unobserved heterogeneity (two mass points).

Dependent variable: probability of first pregnancy in year  $t$ . Independent variables measured in year of graduation if not stated otherwise.

Trend: trend of unemployment rate. Bootstrapped standard errors are stratified by year of graduation and clustered by individual.

† $p < .10$ ; \* $p < .05$ ; \*\* $p < .01$ ; \*\*\* $p < .001$

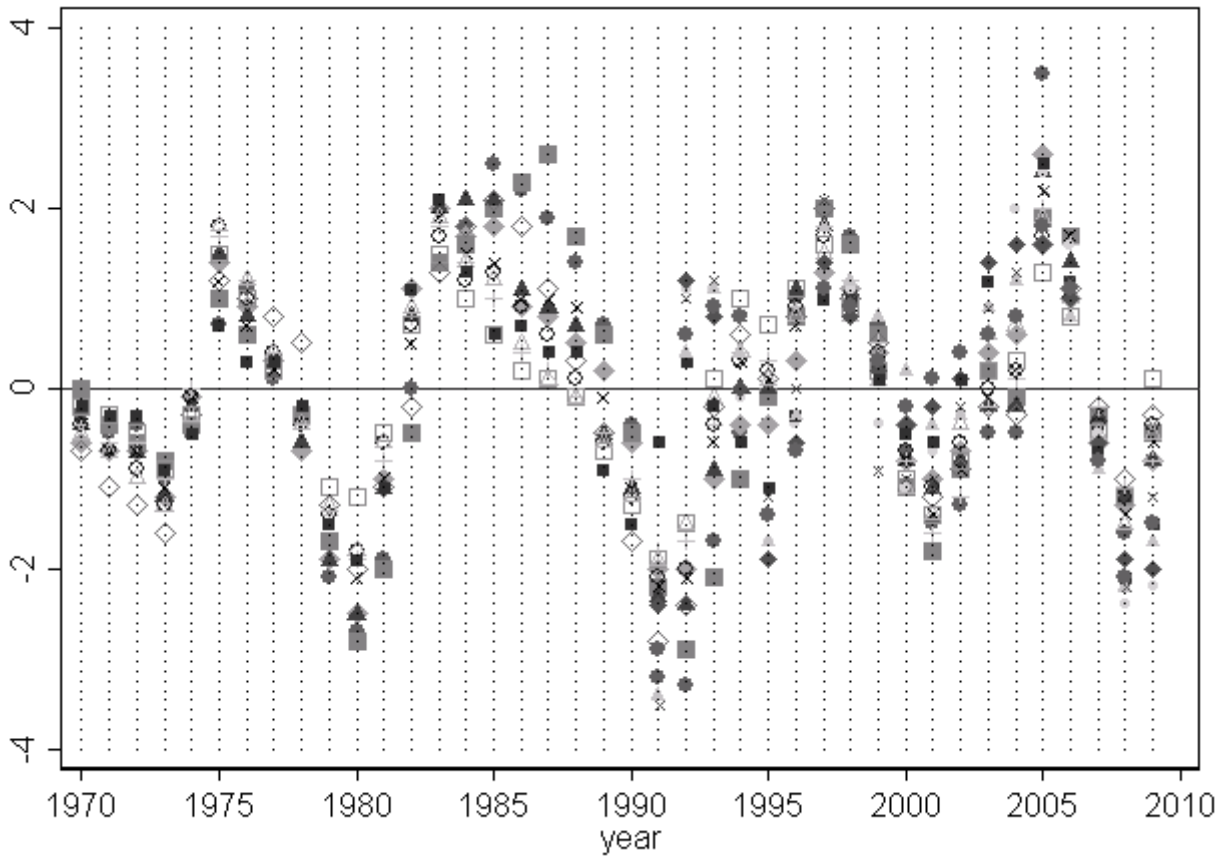
Table A6: Sensitivity Analyses for Men

Model	S1: Predicted year of graduation		S2: W/o age >27 years at graduation		S3: + control variables		S4: lambda=500		S5: GDP as business cycle measure		S6: downturn indicator based on state business cycle	
	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.	Coeff.	S.E.
Trend	-0.095*	(0.042)	-0.113*	(0.057)	-0.135	(0.084)	-0.125*	(0.049)	-0.001***	(0.000)	-0.137**	(0.049)
Downturn	-0.106	(0.133)	-0.016	(0.148)	-0.080	(0.157)	-0.040	(0.125)	-0.136	(0.126)	0.106	(0.150)
Current trend	0.020	(0.048)	0.034	(0.060)	0.053	(0.066)	0.055	(0.051)	0.042	(0.040)	0.062	(0.052)
Curr. downt.	0.041	(0.069)	-0.003	(0.075)	0.034	(0.070)	0.046	(0.066)	0.030	(0.067)	0.052	(0.068)
Log years	1.140***	(0.092)	1.168***	(0.102)	1.135***	(0.111)	1.121***	(0.090)	1.089***	(0.089)	1.121***	(0.091)
Age	0.594	(0.473)	1.015	(1.621)	0.667	(0.489)	0.561	(0.419)	0.491	(0.409)	0.524	(0.431)
Age squared	-0.009	(0.009)	-0.019	(0.033)	-0.010	(0.009)	-0.009	(0.008)	-0.007	(0.008)	-0.008	(0.008)
East Germany	0.069	(0.839)	0.115	(0.899)	-0.068	(0.901)	0.010	(0.756)	0.082	(0.738)	-0.024	(0.826)
University	-0.078	(0.136)	-0.080	(0.149)	0.083	(0.169)	-0.042	(0.135)	-0.036	(0.130)	-0.040	(0.136)
Constant	-15.871*	(6.402)	-20.27	(19.681)	-16.605*	(6.578)	-15.379**	(5.502)	-13.692*	(5.427)	-14.916**	(5.690)
$\mu_2$	3.771*	(1.501)	3.417***	(0.314)	3.703**	(1.317)	3.596***	(0.247)	3.696***	(0.263)	3.587***	(0.619)
logit coeff. of $p(\mu_2)$	0.853***	(0.150)	0.819***	(0.185)	0.850***	(0.161)	0.797***	(0.148)	0.865***	(0.148)	0.788***	(0.148)
BIC	4,237		3,538		4,348		4,274		4,269		4,273	
AIC	4,152		3,455		4,165		4,190		4,184		4,189	
N(years)	8,361		7,022		8,361		8,422		8,422		8,422	
N(obs)	946		766		946		952		952		952	

Notes: Table contains coefficients of discrete time mixed proportional hazard model with unobserved heterogeneity (two mass points). Dependent variable: probability of first pregnancy in year  $t$ . Independent variables measured in year of graduation if not stated otherwise. Trend: trend of unemployment rate. Bootstrapped standard errors are stratified by year of graduation and clustered by individual.

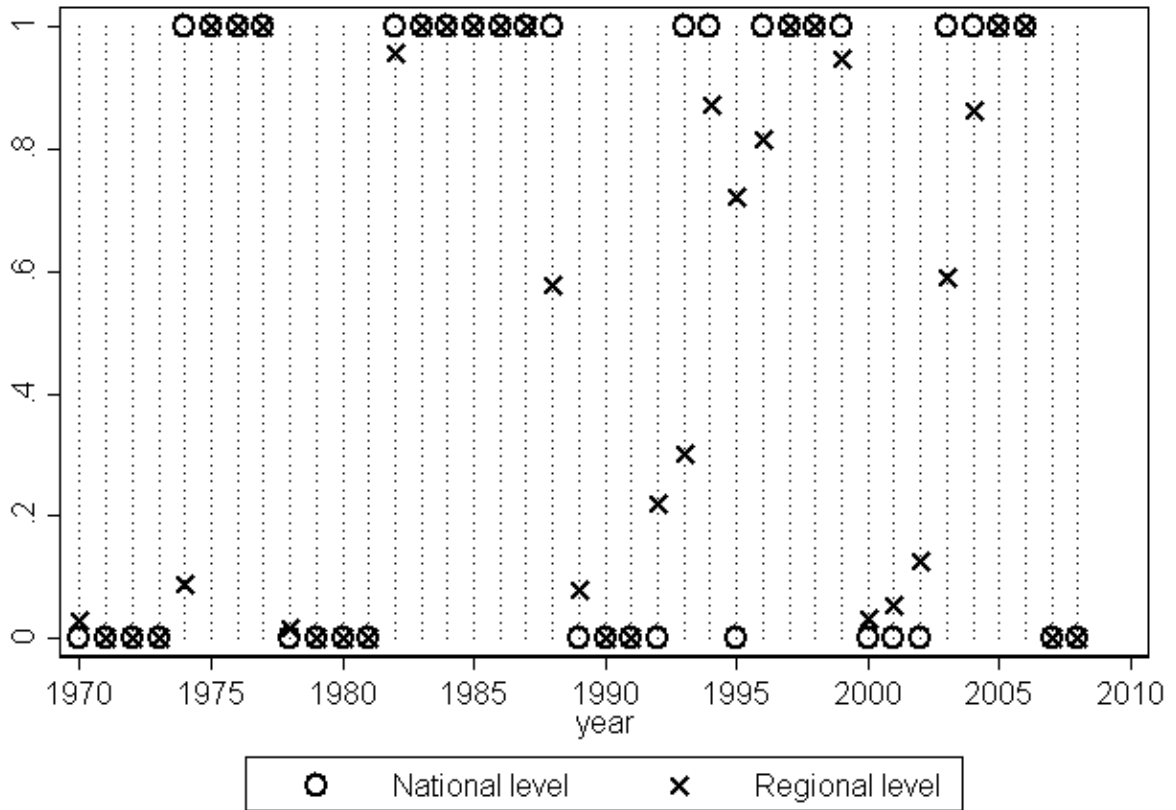
†p < .10; \*p < .05; \*\*p < .01; \*\*\*p < .001

Figure –A.1: Regional Business Cycles



Notes: Figure depicts Hodrick-Prescott filtered cyclical component of state unemployment rate. Economic downturn: cyclical component  $> 0$ .

Figure A.2: Average State Level Downturn Indicators



Notes: National level: dummy variable of economic downturn used in main analysis. State level: average of state level downturn indicators weighted by population size.